# FINANCIAL STATEMENTS

June 30, 2016 and 2015

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CPAs and Management Consultants

One South Memorial Drive, Ste. 900 St. Louis, MO 63102-2439 ph. 314.231.6232 fax 314.880.9307

www.kebcpa.com

#### **Independent Auditors' Report**

Board of Directors Marian Middle School

We have audited the accompanying financial statements of Marian Middle School (a Missouri corporation, not-for-profit), which comprise the statements of financial position as of June 30, 2016 and 2015, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Marian Middle School as of June 30, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

St. Louis, Missouri November 10, 2016 Kerber, Eck & Branchel LLP

# STATEMENTS OF FINANCIAL POSITION June 30,

	2016	2015
ASSETS		
Cash and cash equivalents Investments	\$ 626,722 1,190,102	\$ 755,276 917,377
Accounts receivable Grants and contributions receivable Prepaid expenses	176,958 7,780	2,195 193,249 6,811
Property and equipment - net	514,079	511,115
Total assets	\$ 2,515,641	\$ 2,386,023
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable Accrued liabilities Deferred revenue Notes payable	\$ 10,929 37,551 2,500	\$ 6,123 7,300 42,880
Total liabilities	50,980	56,303
Net assets		
Unrestricted Temporarily restricted	1,633,853 830,808	1,441,925 887,795
Total net assets	2,464,661	2,329,720
Total liabilities and net assets	\$ 2,515,641	\$ 2,386,023

### STATEMENTS OF ACTIVITIES

Years ended June 30,

		2016	<u> </u>		2015	
	•	Temporarily			Temporarily	
	Unrestricted	restricted	Total	Unrestricted	restricted	Total
Support and revenue	<u></u>					
Grants and contributions	\$ 867,545	\$ 327,255	\$ 1,194,800	\$ 697,909	\$ 316,435	\$ 1,014,344
Fundraising events (net of direct donor benefits						
of \$50,582 in 2016 and \$58,413 in 2015)	492,450	(*)	492,450	481,693		481,693
Tuition	28,412	:=0	28,412	28,886	177	28,886
Lunch program	37,325		37,325	45,111	9	45,111
Investment income	25,533		25,533	15,068	9	15,068
Other	4,797	;*/	4,797	6,990	-	6,990
	1,456,062	327,255	1,783,317	1,275,657	316,435	1,592,092
Net assets released from restrictions						
Satisfaction of donor restrictions	384,242	(384,242)		377,871	(377,871)	
Total support and revenue	1,840,304	(56,987)	1,783,317	1,653,528	(61,436)	1,592,092
Expenses						
Program services						
Academic	667,686		667,686	652,698		652,698
Social services	139,347		139,347	165,546	-	165,546
Graduate support	369,304		369,304	301,586		301,586
Total program services	1,176,337	4.5	1,176,337	1,119,830	*	1,119,830
Supporting services						
Management and general	243,914	-	243,914	230,664	(m)	230,664
Fundraising	228,125		228,125	261,156	S	261,156
Total supporting services	472,039		472,039	491,820		491,820
Total expenses	1,648,376		1,648,376	1,611,650		1,611,650
INCREASE (DECREASE) IN NET ASSETS	191,928	(56,987)	134,941	41,878	(61,436)	(19,558)
Net assets at beginning of year	1,441,925	887,795	2,329,720	1,400,047	949,231	2,349,278
Net assets at end of year	\$ 1,633,853	\$ 830,808	\$ 2,464,661	\$ 1,441,925	\$ 887,795	\$ 2,329,720

# STATEMENTS OF CASH FLOWS

Years ended June 30,

	2016	2015
Increase (decrease) in cash and cash equivalents		
Cash flows from operating activities		
Change in net assets	\$ 134,941	\$ (19,558)
Adjustments to reconcile change in net assets	Ψ 131,511	Ψ (17,550)
to net cash provided by (used in) operating activities		
Depreciation	39,582	37,205
Amortization of discount on note payable	152	706
Noncash contributions	(97,642)	(121,383)
Realized and unrealized loss on investments	3,756	2,448
(Increase) decrease in assets		
Accounts receivable	2,195	(443)
Grants and contributions receivable	16,291	100,001
Prepaid expense	(968)	1,249
Increase (decrease) in liabilities		
Accounts payable	4,806	(584)
Accrued liabilities	30,251	(6,045)
Deferred revenue	2,500	
Net cash provided by (used in) operating activities	135,864	(6,404)
Cash flows from investing activities		
Proceeds from sale of investments	423,381	495,748
Purchase of investments	(602,221)	· ·
Purchase of property and equipment	(42,546)	(40,502)
Net cash provided by (used in) investing activities	(221,386)	455,246
Cash flows from financing activities		
Payments on note payable	(43,032)	(51,867)
Net increase (decrease) in cash and cash equivalents	(128,554)	396,975
Cash and cash equivalents at beginning of year	755,276	358,301
Cash and cash equivalents at end of year	\$ 626,722	\$ 755,276
Supplemental disclosure of cash flow information Cash paid for interest	\$ 573	\$ 2,107
Noncash investing and financing transactions Contributions of noncash assets Investments in marketable securities	\$ 97,642	\$ 121,383
My South and Markemore seemittes	77,012	Ψ 121,505

#### NOTES TO FINANCIAL STATEMENTS

#### **NOTE 1 – NATURE OF ENTITY**

Marian Middle School (the School) is a not-for-profit middle school (fifth – eighth grade) for girls of low-income families in St. Louis, Missouri. Contributions and grants represent the School's primary source of revenue.

### NOTE 2 – SUMMARY OF ACCOUNTING POLICIES

A summary of the significant accounting policies applied in the preparation of the financial statements follows.

#### **Net Assets**

The School distinguishes between contributions of unrestricted, temporarily restricted and permanently restricted net assets. Contributions for which donors have imposed restrictions which limit the use of the donated assets are reported as temporarily restricted support. Temporarily restricted net assets are reclassified to unrestricted net assets and reported as net assets released from restrictions when the restriction is met. Contributions of assets which donors have stipulated must be maintained permanently, with only the income earned available for current use, are classified as permanently restricted net assets. Contributions for which donors have not stipulated restrictions as well as contributions for which donors have stipulated restrictions but which are met within the same reporting period are reported as unrestricted support.

### Cash and Cash Equivalents

The School considers all liquid investments with original maturities of three months or less to be cash equivalents.

#### **Investments**

Investments are reported at fair value. Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and in the principal or most advantageous market for the asset or liability. FASB ASC 820 also establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The three levels of fair value hierarchy are described below.

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets and liabilities in active markets that the School has the ability to access.
- Level 2 Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, or inputs other than quoted prices that are observable, either directly or indirectly, for substantially the full term of the asset or liability.
- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

#### NOTES TO FINANCIAL STATEMENTS

The investment's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

#### **Grants and Contributions Receivable**

The School considers all grants and contribution receivables to be fully collectible; accordingly, no allowance for doubtful accounts is required. If amounts become uncollectible they will be charged to operations when that determination is made.

### **Property and Equipment**

Property and equipment are reported at cost if purchased or at fair value as of the date received, if donated. Expenditures which extend the useful lives of the assets are capitalized, while maintenance and repairs are expensed. Depreciation and amortization of property and equipment is provided over their estimated useful lives using the straight-line method. The estimated service lives of assets are as follows:

	<u>Years</u>
Furniture and equipment	3 - 7
Buildings and improvements	40
Vehicles	5

### **Functional Expenses**

The costs of providing program and supporting services are allocated and summarized on a functional basis in the Statements of Activities. Accordingly, certain costs have been allocated among the programs and supporting activities benefited.

#### **Income Taxes**

The School qualifies as a charitable organization as defined by Internal Revenue Code 501(c)(3), and accordingly it is exempt from Federal income taxes under Internal Revenue Code Section 501(a) and similar provisions of state law. The School files federal information returns. The School's information returns are generally subject to examination by the Internal Revenue Service for a period of three years from the date they are to be filed.

#### **Use of Estimates**

In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities as of the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

#### NOTES TO FINANCIAL STATEMENTS

#### Reclassifications

Certain reclassifications have been made to the 2015 financial statements to conform to the 2016 presentation.

#### **NOTE 3 – INVESTMENT RETURN**

The following schedule summarizes the investment return in the Statements of Activities for the years ended June 30,:

	2016		2015	
Interest income Net realized and unrealized losses	\$	29,289 (3,756)	\$	17,516 (2,448)
	\$	25,533	\$	15,068

#### NOTE 4 – FAIR VALUE MEASUREMENT

The following is a description of the valuation methodologies used by Marian Middle School to measure assets at estimated fair value. There have been no changes in the methodologies used at June 30, 2016 and 2015.

When available, the Organization uses quoted market prices to determine the fair value of assets. Investments in mutual funds and exchange-traded products are valued based on the quoted market price of the investment on their respective exchange. These investments are Level 1.

The Organization uses quotes from independent pricing services based on recent trading activity and other relevant trading information including market interest rate curves, dealer quotes, the U.S. treasury yield curve and bond terms and conditions. These investments are included in Level 2 and consist of negotiable certificates of deposits.

Investments in money market funds are based on an amortized cost valuation method designed to maintain a net asset value of one dollar per share which approximates fair value. These investments are included in Level 2.

The methodologies described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

# NOTES TO FINANCIAL STATEMENTS

A summary of assets at June 30, 2016 measured at fair value on a recurring basis were as follows:

	F	air Value						
	Me	easurement	Level 1		Level 2		Level 3	
Cash								
Money market funds	\$	304,864	\$	3	\$	304,864	\$	-
Investments								
Certificates of deposit		765,719				765,719		-
Mutual funds								
Large value		24,217		24,217		4		-
Large blend		26,010		26,010		*		•
Global real estate		25,506		25,506		-		-
Energy limited partnership		24,663		24,663		*		
Other		298,617		298,617		-		
Exchange-traded products								
Large blend		25,370		25,370				•
Total investments		1,190,102		424,383	-	765,719	_	•
	\$	1,494,966	\$	424,383	\$	1,070,583	\$	

A summary of assets at June 30, 2015 measured at fair value on a recurring basis were as follows:

	 air Value easurement	Level 1		Level 2		Level 3	
Cash Money market funds	\$ 562,226	\$		\$	562,226	\$	-
Investments Certificates of deposit	917,377			_	917,377	6	•
	\$ 1,479,603	\$	341		1,479,603	\$	-

# NOTES TO FINANCIAL STATEMENTS

# NOTE 5 – GRANTS AND CONTRIBUTIONS RECEIVABLES

Grants and contributions receivable are to be collected as follows:

	-	2015		
Within one year One to five years	\$	91,758 85,200	\$	109,749 83,500
	\$	176,958	\$	193,249

# NOTE 6 – PROPERTY AND EQUIPMENT

Property and equipment consists of the following at June 30,:

2016	2015
\$ 284,638	\$ 271,982
487,998	458,108
5,000	5,000
777,636	735,090
333,735	294,153
443,901	440,937
70,178	70,178
\$ 514,079	\$ 511,115
	\$ 284,638 487,998 5,000 777,636 333,735 443,901 70,178

#### NOTES TO FINANCIAL STATEMENTS

#### NOTE 7 – TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes:

		2016	2015
Time - Promises to give to be collected	ar.	\$ 55,100	\$ 65,000
Graduate support		503,810	718,540
STEM		250,000	-
Technology		-	28,429
Scholarship		-	52,093
Kitchen remodel		21,733	21,733
Other		165	2,000
		\$ 830,808	\$ 887,795

#### NOTE 8 – TAX DEFERRED ANNUITY PLAN

The School participates in a tax deferred annuity plan qualified under Section 403(b) of the Internal Revenue Code. The plan covers substantially all employees of the School. The School contributed 4% of gross salaries for qualified employees to the plan for the years ended June 30, 2016 and 2015. If they wish, employees may make contributions to the plan up to the maximum amount allowed by the Internal Revenue Code. Employer contributions were \$25,569 and \$24,527 for the years ended June 30, 2016 and 2015, respectively.

#### NOTE 9 – CONCENTRATION OF CREDIT RISK

The School maintains its cash in accounts at two financial institutions in the St. Louis metropolitan area. At times, the balances in these accounts may exceed federally insured limits. The School has not experienced any losses in cash accounts and believes it is not exposed to any significant credit risk on cash.

Investment securities are exposed to various risks, such as interest rate, market and credit risk. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risk in the near term would materially affect the amounts reported in the financial statements.

### NOTES TO FINANCIAL STATEMENTS

#### **NOTE 10 – NOTES PAYABLE**

Notes payable consists of the following at June 30,:

	20	2015		
Sisters of Loretto	\$	-	\$	6,991
St. Louis City Catholic Church Real Estate Corporation	-			35,889
	\$	-		42,880

The promissory note payable to the Sisters of Loretto, one of the School's sponsoring religious congregations, required monthly installments of \$898 including interest at 1.5%. The stated interest rate was below the current market rate at the date of the loan; accordingly, when the loan proceeds were advanced, the School recorded contribution revenue and a loan discount using a rate of 7.25%. The loan discount was amortized over the life of the note and reported as interest expense in the Statements of Activities. The note was fully repaid in 2016.

The School was also obligated under a promissory note payable to St. Louis City Catholic Church Real Estate Corporation, a Missouri non-profit Corporation. The note required monthly installments of \$3,600 including variable interest not to exceed 8%. The interest rate was 3.25% during 2016 and 2015. The note was secured by a Deed of Trust on the School real estate. The note was fully repaid in 2016.

Interest expense for the years ended June 30, 2016 and 2015 was \$724 and \$2,813 and included imputed interest of \$152 and \$706, respectively.

### **NOTE 11 – SUBSEQUENT EVENTS**

In preparing these financial statements, the School has evaluated events and transactions for potential recognition or disclosure through November 10, 2016, the date the financial statements were available to be issued.



CPAs and Management Consultants

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Kerber, Eck & Braeckel LLP

### Independent Auditors' Report on Supplementary Information

Board of Directors
Marian Middle School

We have audited the financial statements of Marian Middle School as of and for the years ended June 30, 2016 and 2015, and have issued our report thereon dated November 10, 2016, which contained an unmodified opinion on those financial statements. Our audits were performed for the purpose of forming an opinion on the financial statements as a whole. The schedules of functional expenses are presented for the purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

St. Louis, Missouri November 10, 2016

- Other Locations

# SCHEDULES OF FUNCTIONAL EXPENSES

Year ended June 30, 2016

	Program services													
	Academic		Social services		Graduate support		Total		Management and general		Fund- raising		Total expenses	
Salaries and benefits	\$ 460	0,344	\$	86,407	\$	86,680	\$	633,431	\$	198,831	\$	140,564	\$	972,826
Supplies		4,884		4,150		1,032		20,066		619		1,032		21,717
Telephone		2,318		870		725		3,913		435		725		5,073
Postage and shipping		1,655		621		518		2,794		311		518		3,623
Occupancy		7,639		20,098		16,340		94,077		10,063		17,147		121,287
Printing and publications		491		184		154		829		92		4,419		5,340
Conferences, conventions and meetings		1,759		2		-		1,759		8,118		321		10,198
Interest		331		124		103		558		62		103		723
Depreciation	18	8,607		6,780		5,143		30,530		3,408		5,644		39,582
Athletic programs	4	4,536		-				4,536		-		•		4,536
Food program	4′	7,945						47,945		-				47,945
Dues and subscriptions		-		•				-		2,449		138		2,587
Special events and fundraising		-		-		-		-		-		28,435		28,435
Graduates support		-		-		253,065		253,065		£.		-		253,065
Insurance		8,389		3,146		2,621		14,156		1,573		2,621		18,350
Miscellaneous	4	4,126		87		-		4,213		9,343		4,084		17,640
Investment fees		3,319		1,245		1,037		5,601		622		1,037		7,260
Recruiting	:	2,541		-		-		2,541		5,565		-		8,106
Technology	1'	7,435				-		17,435		640		10,951		29,026
Student transportation		435				-		435		-		-		435
Board and volunteer		F-1.		-		-		-		-		343		343
Meeting		-		-		-		-		650		1,382		2,032
Professional services		6,038		2,264		1,886		10,188		1,133		8,661		19,982
Academic Saturdays and field trips	,	7,453		6,170		-		13,623		( <del>-</del> )		-		13,623
Service volunteers		1,750		17.		8		1,750		-		-		1,750
Culinary program				7,201		-		7,201		-		-		7,201
Counseling		2,635		-		=		2,635		2		#		2,635
Summer programs	-	3,056	-				8	3,056	_	<u>=</u>	,			3,056
	\$ 66	7,686	\$	139,347	\$	369,304	\$	1,176,337	\$	243,914	\$	228,125	\$	1,648,376

### SCHEDULES OF FUNCTIONAL EXPENSES

Year ended June 30, 2015

	Program services													
	Academic		Social services		Graduate Support		Total		Management and general		Fund- raising		Total expenses	
Salaries and benefits	\$	426,869	\$	78,055	\$	41,816	\$	546,740	\$	187,340	\$	109,735	\$	843,815
Supplies		16,608		2,531		547		19,686		771		1,157		21,614
Telephone		1,771		1,211		382		3,364		538		808		4,710
Postage and shipping		1,013		692		218		1,923		308		462		2,693
Occupancy		36,811		26,142		7,631		70,584		14,038		13,071		97,693
Printing and publications		477		326		103		906		145		8,729		9,780
Conferences, conventions and meetings		60		0.21		n <b>e</b> i		60		3,455		1,770		5,285
Interest		1,126		738		171		2,035		319		459		2,813
Depreciation		14,107		9,592		2,919		26,618		4,248		6,339		37,205
Athletic programs		3,540						3,540		•		-		3,540
Food program		78,247		(2)		1. <del>-</del> -		78,247		-				78,247
Dues and subscriptions				100		) (		( <del>-</del>		3,471		15		3,486
Special events and fundraising				. •		-		3. <b>2</b> 1				22,791		22,791
Graduates support		-				244,619		244,619						244,619
Insurance		6,413		4,385		1,383		12,181		1,949		2,923		17,053
Miscellaneous		5,852		2,094		-		7,946		8,870		6,612		23,428
Investment fees		2,673		1,828		576		5,077		812		1,218		7,107
Recruiting		3,188		=				3,188		1,152		-		4,340
Technology		15,937		241		44		15,937		45		11,622		27,604
Student transportation		213		53		=		266		-		-		266
Board and volunteer		-		<u>~</u>		=		( <u>-</u>		_		822		822
Meeting				-		-		€		1,482		2,061		3,543
Professional services		5,665		31,899		1,221		38,785		1,721		70,562		111,068
Academic Saturdays and field trips		9,536		=		7		9,536		•		•		9,536
Service volunteers		15,280		₹.		77		15,280		-		-		15,280
Culinary program		Ħ		6,000		-		6,000		75		-		6,000
Counseling		7,272		-		-		7,272		-				7,272
Summer programs	_	40	-		-		_	40			_		_	40
	\$	652,698	\$	165,546	_\$	301,586	\$	1,119,830	_\$_	230,664	_\$_	261,156	_\$_	1,611,650