



**2015-2016 ANNUAL REPORT** 



2015-2016

**SCHOOL-WIDE** THEME:

FAILURE REDEFINED

# A Message from Our Leadership

Dear Friends and Supporters,

Thank you for making our 16th school year such a remarkable year! Together, we educated 66 girls in middle school, supported 74 alumnae in high school, and followed our other 123 alumnae as they navigated their way through college and the workforce. Your support helped us raise more than \$1.7 million for these girls and their families. Thank you!

Our theme for the 2015-2016 school year was Failure Redefined. As a school, we worked to interpret failure as an opportunity from which to learn, not a catastrophe from which there is no coming back. Chelsea is a prime example of how this theme came to life. Chelsea joined us last year as a seventh grader reading three years behind grade level and behind the curve in the basic Marian behavior and homework completion expectations. With the support and conviction that a traditional definition of failure was not an option, Chelsea redid assignments, she retook tests, and she got the supports she needed when she didn't understand content. Chelsea



met our staff step for step in the work she was willing to do. By the end of the year, Chelsea was reading on grade level and is setting an example for her classmates in her behavior and work habits. Chelsea redefined failure and her hard work paid off.

With the support of generous donors like you, Chelsea and her Marian sisters accomplished so much during the 2015–2016 school year:

- 17 students made two or more years of reading growth.
- Our eighth grade class scored above the national average in 40 of 48 subcategories of the Iowa Test of Basic Skills. This is a 122% increase from their national average in fifth grade!
- 19 girls graduated from high school and have plans to attend college.
- 20 alumnae participated in paid internships.

As an organization, you also helped us:

- Develop a school-wide philosophy of grading and add a citizenship honor roll to maintain high standards for student work habits and conduct.
- Rewrite curriculum for both social studies and science and identify and implement best practices in STEM education.
- Align the teacher pay scale with our public counterparts to attract and retain quality teachers.
- Expand our recruitment strategies by beginning a parent ambassador program, distributing yard signs to families and volunteers, and speaking at more neighborhood meetings and area schools.
- Strengthen our development process, which allowed us to attract 416 new donors and raise \$450,919 from new supporters.

All of this was possible because of your belief in our mission to break the cycle of poverty by Educating Girls for Life! Because of you, we are turning dreams into reality. Thank you for partnering with us to transform the lives of our girls, their families, and the Saint Louis Community!

Sincerely,

Mary Elizabeth Grimes

President

Sister Sarah Heger, CSJ Principal

# **OUR MISSION**

Marian Middle School, a Catholic school serving adolescent girls of all religious, racial, and ethnic backgrounds, is committed to breaking the cycle of poverty by fostering their spiritual, academic, social, moral, emotional, and physical development in preparation for and successful completion of college preparatory high schools.

Egobern Am S. Sarah Heger, CST Cing Craig Hunt **Board Chair** 



# **OUR VISION**

- Marian Middle School is a leader in providing life-altering education to urban girls on their journey towards self-discovery.
- Marian alumnae graduate from high-performing secondary schools ready for success in higher education and the workplace.
- Marian alumnae college graduates are accomplished leaders equipped to make informed decisions and create enduring, positive change.



# **Sponsoring Religious Communities**

Marian Middle School was founded in 1999 by the following communities of Catholic women. We are thankful that they shared their dream and vision to establish hope for the future and we are grateful for their continued guidance and support.

Daughters of Charity, Province of St. Louise Franciscan Sisters of Our Lady of Perpetual Help School Sisters of Notre Dame, Central Pacific Province Sisters of Loretto

Sisters of St. Joseph of Carondelet, St. Louis Province Sisters of the Most Precious Blood Ursuline Sisters of the Central Province

# DID YOU KNOW?

It costs more than \$12,000 per year to educate one Marian Girl.

# **Officers**

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# committees

# **2015-2016 Committees**

Marian Middle School is grateful for the many people who dedicate their time and talents to advancing and sustaining the mission of *Educating Girls* for Life. For more information on how you can serve on a committee, please contact the development office at 314.771.7674 ext. 24.

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# 2015-2016 Service Volunteer

Terrie Webb, Marian Alumna

Kate Stroble, Ignatian Volunteer Corps





# STUDENTS TRAVELED FROM ZIP CODES

...to receive a life-altering education during the 2015-2016 school year.

80% from Saint Louis City

20% from Saint Louis County

# students

56 STUDENTS

Students in fifth grade	10
Students in sixth grade	19
Students in seventh grade	19
Students in eighth grade	18

Marian girls independently read 2,335 books containing 56,641,142 words!

Students 91% of the books read by scoring 50% or above on comprehension quizzes!

students made 2 or more years of reading growth!

Students earned an average GPA of

qualify for free and reduced price meals, a national indicator of poverty

94% minority students

instructional days

# **Attendance**

Average Daily Attendance	96%
Academic Saturdays (6 events)	.81%
Parent-Teacher-Student	
Conferences	00%



Alumnae in high school	
Attending public high schools	
Alumnae in college	
High school graduates	
College graduates	14

Alumnae attended the following schools during the 2015-2016 school year:

# **High Schools**

Bishop DuBourg High School Cardinal Ritter College Preparatory High School Carnahan High School of the Future Chaparral High School (Arizona) Clyde C. Miller Career Academy Cor Jesu Academy Crossroads College Preparatory School Duchesne Catholic High School Gateway Science Academy Gateway STEM High School Grand Center Arts Academy Hancock High School Hazelwood East High School Incarnate Word Academy La Joya Community High School (Arizona) Lutheran North High School Maplewood Richmond Heights High School McKinley Classical Academy Nerinx Hall High School Northwest Academy of Law Notre Dame High School Rosati-Kain High School St. Joseph's Academy Trinity Catholic High School

# Colleges



Ursuline Academy

Villa Duchesne

Alabama A&M University Blackburn College Harris Stowe State University Hillsborough Community College Jackson State University Lincoln University Lindenwood University Maryville University Missouri State University San Jacinto College

Savannah College of Art and Design Southeast Missouri State University St. Louis College of Health Careers St. Louis Community College St. Louis University Truman State University University of Central Missouri University of Missouri-Columbia University of Missouri-St. Louis Webster University



# **High School GPA By Class**

	2015–2016	2014–2015	2013–2014	2012–2013
Class of 2012	3.26	3.04	3.00	3.02
Class of 2013	3.17	3.36	3.18	N/A
Class of 2014	3.06	3.06	N/A	N/A
Class of 2015	3.27	N/A	N/A	N/A

95% high school Alumnae have a graduation rate!

alumnae received \$225,000 in scholarship assistance from Marian to attend private high schools!

alumnae interned for the Youth Exploring Science (YES) Program at the Saint Louis Science Center.

alumnae reconnected with the program during our first official More than year of college outreach!

- alumnae attended college visits in Kansas City and Springfield.
- Alumna Terrie Webb served as instructional assistant, physical education teacher, and volleyball coach.
- Alumna Dara Hamilton taught an enrichment class.



# **GUIDING VALUES**



Faith-Filled Life



**Quality Education** 



Family and Community Spirit



Respect for the Uniqueness of the Individual



Service to Foster Justice, Peace, and Equality

# inances

June 30, 2016

# Statement of Financial Position

# **Assets**

Total assets	\$2,515,641
Property and equipment (net)	\$514,079
Prepaid expenses	\$7,780
Grants and contributions receivable	\$176,958
Accounts receivable	\$-
Investments	\$1,190,102
Cash and cash equivalents	\$626,722

# **Liabilities and Net Assets**

Liabilities	
Accounts payable	\$10,929
Accrued liabilities	\$37,551
Deferred revenue	\$2,500
Notes payable	\$-
Total liabilities	\$50,980
Net Assets	
Unrestricted	\$1,633,853
Temporarily restricted	\$830,808
Total net assets	\$2,464,661
Total liabilities and net assets	\$2,515,641

# **Statement of Activities**

# **Support and Revenue**

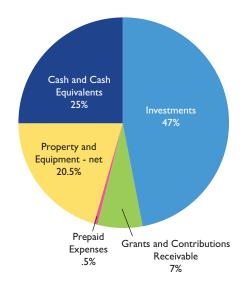
Ψ1,777
\$4,797
\$25,533
\$37,325
\$28,412
\$492,450
\$1,194,800

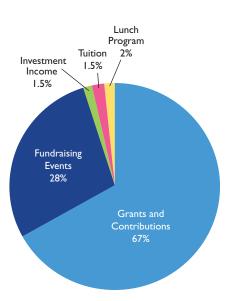
# **Expenses**

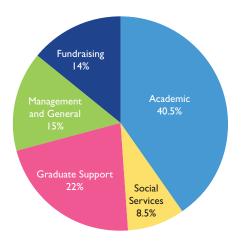
Net assets at end of year

Program services	
Academic	\$667,686
Enrichment/Social services	\$139,347
Graduate Support	\$369,304
Total program services	\$1,176,337
Supporting services	
Management and general	\$243,914
Fundraising	\$228,125
Total supporting services	\$472,039
Total expenses	\$1,648,376
INCREASE (DECREASE)	
IN NET ASSETS	\$134,941
Net assets at beginning of year	\$2,329,720

\$2,464,661







# Thank you TO OUR DONORS!

Marian Middle School thanks the following donors for their generous gifts during the 2016 fiscal year. The following lists gifts received between July 1, 2015 and June 30, 2016.

If we have inadvertently omitted or misspelled your name, please help us correct our records by calling the development office at 314.771.7674 ext. 24.

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# **Planned Giving**

Help sustain the mission of Marian by including us in your gift planning. A planned gift is a major gift, made in a lifetime or at death, as part of your overall financial and/or estate planning.

# Ways to Give

- ✓ Bequest by Will
- ✓ Beneficiary Designations
- Appreciated Property
- Retirement Plans
- ✓ Gifts of Life Insurance

# **Bushell Legacy Society Members**

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<sup>\*</sup> Evelyn Bushell provided the first beguest to Marian in 2004.

# Foundation, Corporate, and Organizational Giving

# Founder's Circle \$25,000+

Ascension Health
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Suburban Journals Old Newsboys Day Fund Ursuline Sisters of the Roman Union,

Central Province

Vassia Family Charitable Foundation

Vatterott Foundation

The Westerman Foundation

# **Invest in Her Future**

Marian Middle School families commit to supporting students based on their financial capacity. The typical family pays \$400 annually. However, the actual cost of educating one Marian student is more than \$12,000. It is through the generosity of our donors that we are able to succeed in our mission to break the cycle of poverty by Educating Girls for Life.

# **Principal's Circle \$5,000-\$9,999**

Ameren Missouri BIC HealthCare

Clifford L. Knight Foundation

Daughters of Charity

**Drury Development Corporation** 

Edward Jones

**Employees Community Fund of Boeing** 

Great Southern Bank

Incarnate Word Foundation

lack and Jill of America, Inc.

The Jane M. and Bruce P. Robert

Charitable Foundation

Price water house Coopers, LLP

School Sisters of Notre Dame Sisters of the Most Precious Blood

Society of the Sacred Heart Trio Foundation of St. Louis

Trizetto Corporation

# Leader's Circle \$1,000-\$4,999

Archdiocese of St. Louis Build-A-Bear Workshop

Cardinals Care

Centaur Building Services

Craig-Hallum Capital Group LLC

Cushman & Wakefield

**Detalus** 

**Express Scripts** 

**Express Scripts** 

Hoopla, LLC

Jim Butler Auto Group

Kerber, Eck & Braeckel, LLP

The Kerry Group, LLC

Last Man Standing Club

Rogers & Company Charitable

Foundation

Sisters of Loretto

St. Joseph's Academy

Swingtide, Inc.

Veiled Prophet Foundation

Venus Envy

Weiss Attorneys at Law

Wells Fargo Community Support

Campaign

Wells Fargo Matching Gifts Program

Wessel Foundation

Williams Childrens Foundation Inc.

YourCause

# Investor's Circle \$500-\$999

Boeing Gift Matching Program Fischer-Bauer-Knirps Foundation Martinez, Robiolio Charitable Fund

Midland States Bank

Newman Catholic Student Center

The Knights of Peter Claver Ladies Auxiliary

UBS Financial Services, Inc.

# Ambassador's Circle \$1-\$499

Affton Veterinary Clinic

AmazonSmile Foundation

Anheuser-Busch Companies

AT&T Employee Giving Campaign

Bank of America Matching Gifts Program

Bellarmine House of Studies

Bishop DuBourg High School

Box Tops for Education

Builder's Bloc

**BWTP PC** 

The Catholic Health Association of the

**United States** 

Conner Ash P.C.

Crossroads College Preparatory

Daughters of Charity-Parkwood Residence

Diversity Awareness Partnership

Ellen S. White Trust

Enterprise Bank and Trust

First Friday Literary Club of St. Louis

Gateway Combined Federal Campaign

GFI Digital, Inc.

GlaxoSmithKline

Mallinckrodt Pharmaceuticals Matching

Gift Program

Mason Road Wealth Advisors, LLC

Merchandise Pickup Service, Inc.

Mitchell James Salon

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National Park Trust

Nerinx Hall High School

Pfizer Foundation Matching Gifts Program

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**RBO** PrintLogistix

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TelecomPioneers

The Tony & Joellen McDonald Fund

Town & Country Speakers Club

Trinity Catholic High School

Ursuline Academy

Ursuline Nuns of the Parish of New Orleans

Villa Duchesne High School

Walter Knoll Florist





Thank you to Laura Kangrga of Kangrga Design for volunteering her time and talents to put together this annual report and several other marketing and communications materials during the 2015-2016 school year.

# Tributes...

# In Honor Of

Joan and Ed Burtelow

Kathianne and David Crane Mary Jo Crosby

**Matt Bruns** 

Kathleen Bruns

**Donna Farmer** 

Louann and Craig Boyd

John Fournie

Mary and Raymond Fournie

Lisa and Michael Gladson

Katherine Gladson

Mary Elizabeth Grimes

Kathleen Ratcliffe

**Carol Hampton** 

Donna Jahnke

Sarah Heger

Gregg Davis

Donna Jahnke David Nischwitz

Robert Henkel

Sharon and James Beard

Richard Jahnke

Carol and David Hampton

Anne Kelly

Janice and John Glunt

**Maggie Klonsky** 

Vincenza and Clifford Bellone

**David and Elaine Leming** 

Thomas and Gail Soderlund

Andrea Lowe

Terese Finan

Sara Mashburn

Kaitlyn Sanders

Bob O'Gorman

John and Mary Jo Shaughnessy

**Kathleen Ratcliff** 

Patricia Whitaker and

Richard Miles

Barbara Roche SL

Carol and David Hampton

**Carol Rogers** 

Barbara Wilkinson

**Kaitlyn Sanders** 

Leslie and Guy Sanders

Mary Sells

Amanda Cruz

Donald and Denise Adams Rhea and Steve Baxter Frank Beckley Connie Blair Anne Bourner Jerry Goetz Mildred Hapke Richards Harms Madelyn Hill Jerry Pannier

Kate and Mark Stroble

Mary Digman

Kathy Rehmer

**Christine Toben** Erin Counihan

**Christopher Young** 

Bruce Haupt



# Pributes...

# In Memory Of

# **Charles Barbera**

**David Weiss** 

## **Maureen Bannister**

Anne Bannister Mary Bannister Barbara and Louis Galli

## **Margaret Herrmann**

Ellen and Bart Brnjac

# Rosalynn Purcell

Ann Althoff Kay Barnes J. Russell Bley William Bollwerk Donald and Ann Boyce George and Sandra Burkel Robert Cummiskey Pamela and Mark Harris Christine Heaton and Frank Topping Colleen Hennessey Benedict and Eleanor Janson Donald and Maureen Kaminski lack Lane Patricia Levins H. Jerry and LaVerne Levy Phyllis and Larry McCommon Thomas McDonough Eugene and Cynthia Morgenthaler Gloria and John Mundwiller Donna and Gerald Poeling Cheryl Purcell George and Melanie Rees John and Kathy Riley Vince and Judy Shaw

# Kevin Roche, USMC

Jackie Watson

Michael and Mary Ucinski Laura and Gustavo Verdun

Carolyn and David Zwart

William Bollwerk Mary Flick CSI Carol and David Hampton Laura Hoeflinger

# **Maryann Sexton**

2nd Tuesday Book Club Robert and Margaret Bannister Ann and Edward Barnidge Eleanor Beiswenger and John Norris JoAnn Berger Elizabeth Boll William Bollwerk Patrick and Jane Boyle Mary Alice and John Bruemmer Barbara and David Buck Charles and Katie Claggett Gene and June Cole William and Barbara Conway Constance and Richard Costello Mary Ann and William Dill Edgar Ellermann Joan and Kenneth Fiala Josephine Fischer John Fisher Joanne and William Fogarty Mary Forsythe and Pamela Trapp Carol Gabbert John and Carol Groneck Charlotte Hamilton Marcia Harris Kathryn Hartrich James Hawkins Mary Patricia and Richard Hennicke Debra Hollingsworth Diane and Gerald Jokerst Kathleen Kinderfather Suzanne and Paul Lagomarcino

Mary Vera Maas Kathleen and James Mannion James and Joan Martin Mary Masi Margaret Metzler Joan Metzler and Douglas Tirmenstein David Metzler Mary Metzler Doris and Kenneth Mihill Charlene and Larry Millburg Virginia Miller **Betty Morris** Thomas and Patricia Mueller Kim and Al Norris William O'Neill Mary Paletta **James Perabo Dolores Reis** Robert Risk and Raymond Mulligan Thomas and Katherine Ryan Mary and William Sanders Mary and Thomas Saranita Charles Scherrer and Anne Kelleher Harriet Shanle Frances Sisson Robert and Mavis Spinzig Carolyn Stern Patricia Suistendal Arline and Glenn Tintera James and Molly Venker Beverly and John Wagner Greg and Ellen Zeiger





To find out how you can impact the mission of Marian Middle School through a financial donation, please contact:

# Jessica McCarthy

Manager of Philanthropic Gifts

4130 Wyoming Street Saint Louis, MO 63116

Phone: 314.771.7674 ext.19

Fax: 314.771.7679

Email: jmccarthy@mms-stl.org www.marianmiddleschool.org

It costs more than \$12,000 per year to educate one Marian Girl.

# Thank you!

# **In-Kind Donations**

In-kind gifts are essential to our fundraising program. We appreciate the various items and services that were given between July 1, 2015 and June 30, 2016.

4 Hands Brewing Company

AMC Entertainment Inc.

Anheuser-Busch

Ascension Health

Anne E. Bannister

Robert and Margaret Bannister

The Billy Goat Chip Company

Sean Binkley

Chipotle

City Fun Group

Climb So iLL

Compton Heights Neighborhood

**Betterment Association** 

Consolidated Restaurant Operations Inc.

Cooper's Hawk

Dennis Craft

Dewey's Pizza

Mary Elizabeth and Chris Kellett

Earthbound Beer

Escape from St. Louis

European Wax Center

Farmhaus

Four Seasons Hotel St. Louis

Susan and Peter Frane

Diane and Joe Garea

Gelateria Del Leone

Ginger Bay

Go Ape

Diane and Jim Gorman

Hacienda Mexican Restaurant

Hilton St. Louis at the Ballpark

Cynthia Hoffman

Roberta Hudlow SL

Antoniette and Craig Hunt

Innovative Technology Education Fund

Kaldi's Coffee

Kangrga Design, Inc.

Kate & Company

Kelly Mitchell Group, Inc.

George and Karen Kersey

Bryan Kirchoff

Maggie and Steve Klonsky

La Patisserie Chouquette

Lola & Penelope's Pet Boutique

Magnolia Hotels

Robert and Maureen McCann

Michael Genovese lewelers

Mission Taco

Missouri Botanical Garden

Old Standard Fried Chicken

Olic

Opera Theatre of Saint Louis

The Pasta House Co.

Perennial Artisan Ales

Pi Pizzeria

Pickleman's Gourmet Cafe

Jillian Plescia

Pole Position Raceway

Pretzel Boy's

Lisa and Richard Proctor

Prosperity Connection

Cathy Roche

Idania and Jeffrey Rombach

Betsy and Andy Ross

Saint Louis Art Museum

Schlafly Beer

The Scholarship Foundation of Saint Louis

The Scottish Arms

SLAM! Agency

St. Louis Cardinals

StilL 630 Distillery

STL-Style

Strange Donuts

Katherine and Mark Stroble

James Thomas

Three Kings Public House

Christine and Kevin Toben

Total Wine & More

Philip Treacy

Patricia Turnbough

Tutti Frutti Frozen Yogurt

UIC

Union Studio

Upper Limits Rock Gym

Urban Chestnut Brewing Company

The Urban League of Metropolitan

St. Louis

Vineyard Vines

Waterway Carwash

Wellbridge Athletic Club & Spa

Wines for Humanity

Christopher and Marian Young



2015-2016





# 8<sup>TH</sup> ANNUAL WOMEN'S EVENT Girls Night Out

Thursday, October 22, 2015 Charles F. Knight Center at Washington University

Presented by: Mercy

Keynote Speaker: Maxine Clark, Build-A-Bear

"Girls Night Out is a great networking event for professional women in the Saint Louis community! I was honored to be the keynote speaker at GNO in 2015 because I know the importance of girls' education. I was impressed by the students I met at the event and could tell Marian fosters more than just academic development. Marian Girls are smart, poised, and confident and they have big career dreams. What a great event!"

-Maxine Clark, Founder, Build-A-Bear Workshop

# I<sup>ST</sup> ANNUAL YOUNG FRIENDS BEER TASTING

# **Brewfest**

Saturday, November 7, 2015

Hosted by:



Saint Louis beer, local Saint Louis food, and raise money to support Marian at the same time!

Our very first Brewfest event was a huge success. It was the most highly-attended Young Friends event to date, and we exceeded our expectations for revenue. We established partnerships with vendors that will continue in the future. But most of all, we threw a great party that everyone enjoyed!"

"Brewfest was our way to celebrate local

—Tommy Davidson, Young Friend

15<sup>th</sup> ANNUAL
GALA

Marian Magie

Saturday, April 16, 2016 • Four Seasons Hotel Founder's Circle Sponsor: SCENSION

Award of Excellence Honorees: The Bannister Family and Monsanto Fund

"Marian Magic is one of the best philanthropic events in Saint Louis! The theme and focus of the night is a continuation of what Marian does every day: focus on the young women. It is always fun to engage with the students who talk with guests about their personal experiences. The options for making real financial contributions to the needs of the school and the students are relevant and even fun. And the generosity of the attendees is outstanding; we are always impressed by the final numbers on the Fund-A-Need in particular."

—The Bannister Family



# 7<sup>TH</sup> ANNUAL YOUNG FRIENDS WINE EVENT

# A Toast to Education

Saturday, May 14, 2016 • Bar Napoli Lead Sponsor:

The Bruns & Bradley Team



BERKSHIRE HATHAWAY
HomeServices
Select Properties

"A Toast to Education was held in the spring this year and offered the Young Friends of Marian and their supporters a chance to get together to enjoy nice weather, good drinks and appetizers, and one of our best silent auctions ever!"

-Emily Unger, Young Friend



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# **OUR EDUCATION MODEL**

- Our Academic Program enhances learning by challenging students to apply traditional academic knowledge so they can develop critical thinking, problem solving, leadership, and life skills in preparation for high-performing high schools.
- Our Enrichment Program offers students additional opportunities for learning, empowerment, character growth, and leadership development.
- Our Graduate Support Program assists alumnae in finding success during their high school and college years by providing academic, social, financial, and career readiness support and by connecting students to internship and job opportunities.

For more information or to arrange a tour, contact us! 314.771.7674

www.marianmiddleschool.org info@mms-stl.org







